



Business Roles & Business Models in Next Generation FTTH Networks *the OASE Perspective*

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Fibre to the Home
Council **Europe**

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role 3

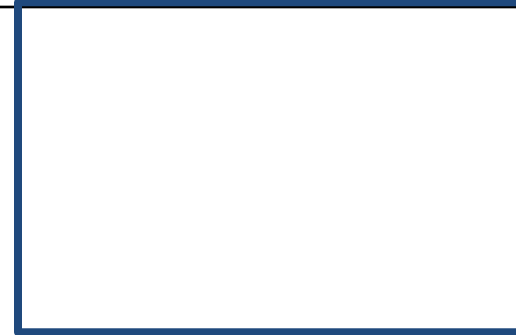
role 1

role 2

role 4



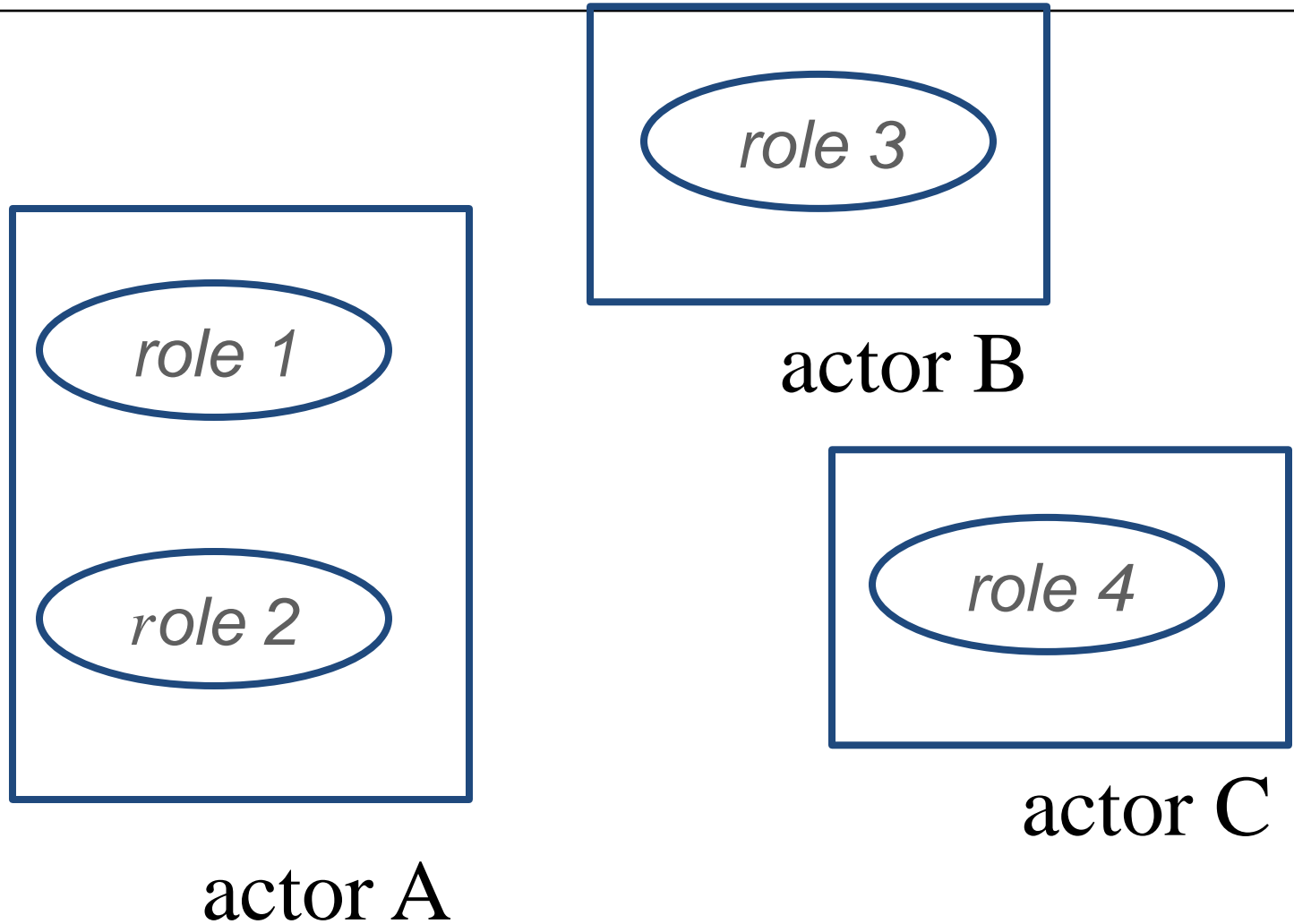
actor A

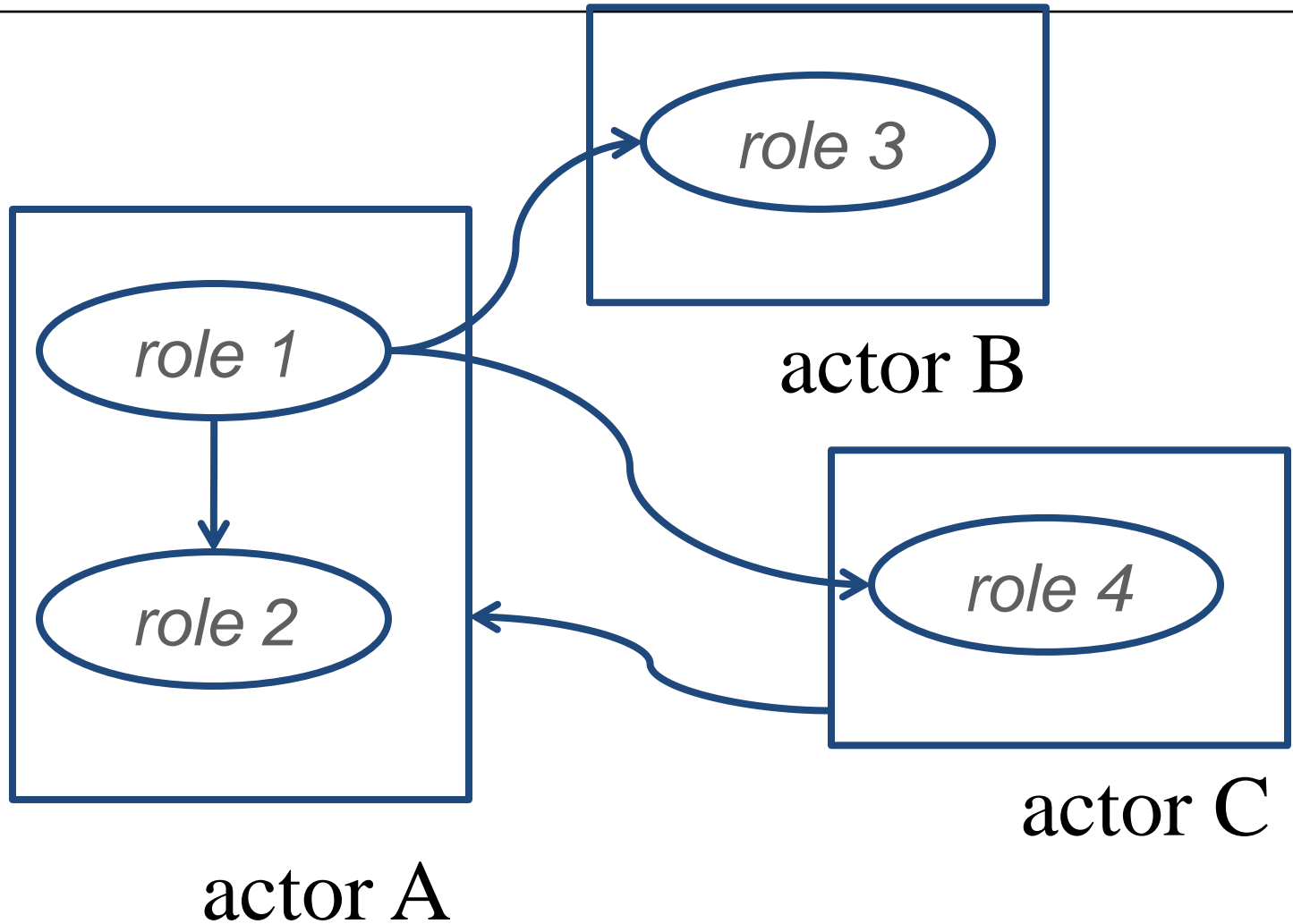


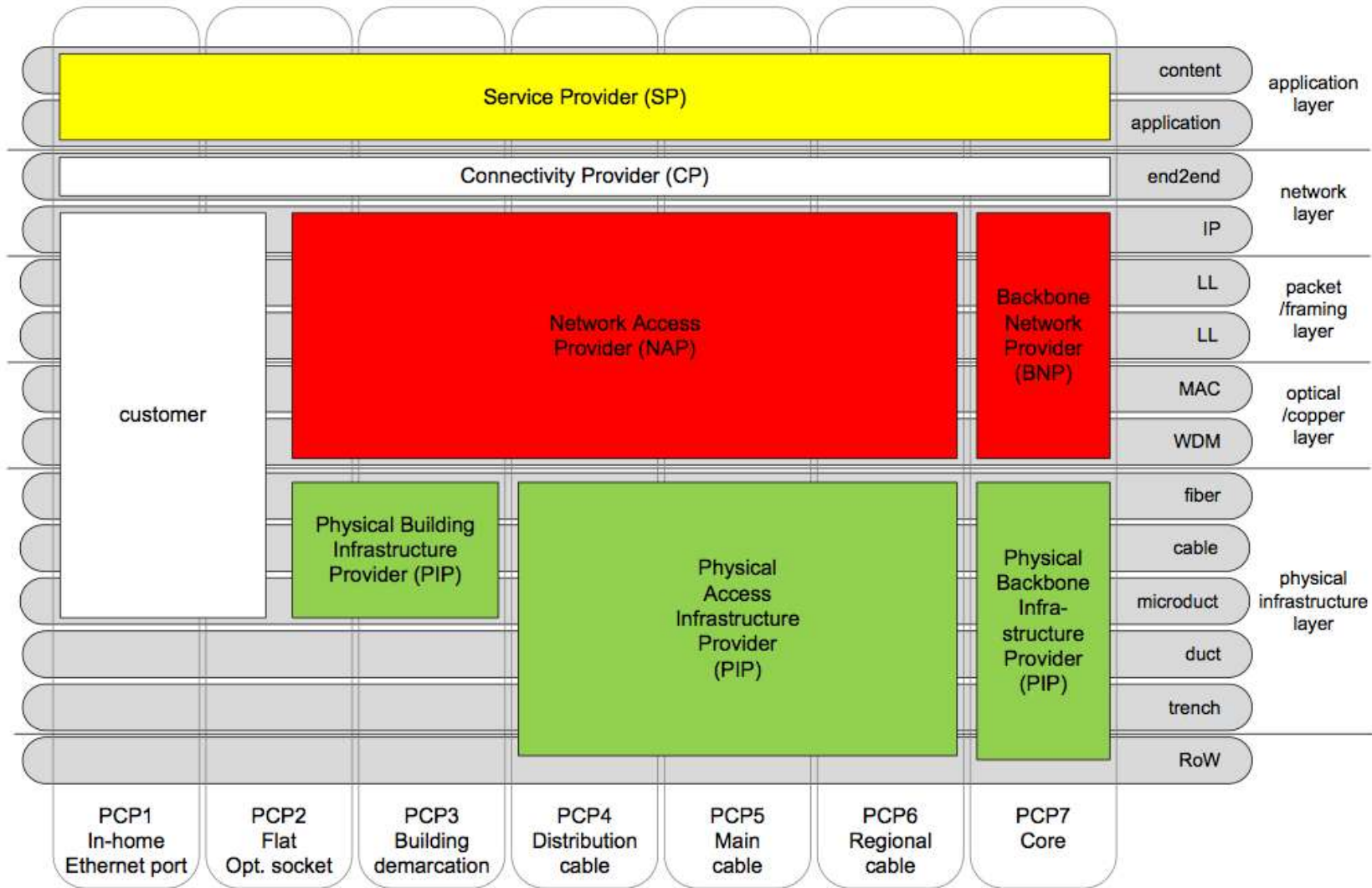
actor B



actor C









Example of FTTH business actors



Existing business actors for broadband access networks

- ▶ Incumbents
- ▶ Cable operators
- ▶ Network providers

New business actors for broadband access networks

- ▶ Municipalities
- ▶ Utilities
- ▶ Service providers
- ▶ Housing companies
- ▶ Vendors
- ▶ Service and content providers

